


BUSINESS INTELLIGENCE SOLUTION



Combine. Visualise. Analyse... And take effective action.

- Designed by business users for business users
- Role based solution from frontline to CEO
- Provides accurate insight - quickly
- Comprehensive, yet simple to use
- Easily measure your KPIs
- Empowers strategic decision-making
- Real-time, online for competitive advantage
- Quick user uptake
- Rapid return on your BI Investment



“WE KNEW THAT WE WOULD BE ABLE TO USE THE ADDITIONAL REPORTING CAPABILITIES TO SEE THINGS LIKE STUDENT FEES AND REVENUE FOR EACH DEPARTMENT. WE COULD GET A WHOLE-OF-UNIVERSITY VIEW.”

DANIEL FLAHERTY,

DIRECTOR OF FINANCIAL SERVICES, FLINDERS UNIVERSITY

YOUR CHALLENGES

Today's unpredictable and globally competitive landscape has intensified the need for timely, accurate and relevant information to help you make sound business decisions on the fly, easily identify problems and seize opportunities quickly.

Yet in a world of increased complexity, you may be faced with the following challenges:

- Time poor but need to make strategic decisions quickly?
- No integrated view of business performance across all departments?
- Unable to obtain insight into weak performing areas?
- Financial reporting is difficult and time consuming to deliver?
- You have little visibility over day-to-day operations?
- Little control over spending?
- Financial data collected is inaccurate or incomplete?
- Unable to accurately measure staff performance in dollar terms?
- No real view of precise sales figures or revenue?
- Struggle to obtain organisation-wide service level data?
- Your current BI system is too complex, restrictive and hard to use?



WHAT IS IT?

TechnologyOne Business Intelligence (BI) is part of our Corporate Performance Management solution, which includes Enterprise Budgeting and Performance Planning.

Our BI solution provides access to real-time, key strategic information on sales and revenues, projects, internal operations and Key Performance Indicators (KPIs).

You have the option to utilise BI as a standalone solution or as part of a homogenous enterprise system, including a combination of TechnologyOne and third party solutions. A key benefit is BI's strong connectivity to any third party systems you may run.

When utilising BI as TechnologyOne's integrated enterprise suite, you take advantage of actionable insight via dashboards to Financials, Works & Assets, Supply Chain, HR & Payroll, Property & Rating, CRM, ECM and Student Management solutions.

Organisations find TechnologyOne's BI solution sophisticated – yet easy to use. This is because it has

been designed by business users, for business users. We see this as critical to the success of a Business Intelligence solution. Our philosophy is 'why put the task of presenting crucial business information into the hands of users who are only familiar with the technical environment?'

TechnologyOne's Business Intelligence is designed to put the power of information delivery into the hands of the very users who understand the information. Additionally, it is built on TechnologyOne's Connected Intelligence (CI) platform - the latest generation of products based on Microsoft's .NET technology. This means organisations can swiftly and instantly deploy BI across their entire organisation, if required.



WHO IS IT FOR?

TechnologyOne's Business Intelligence solution's most powerful feature is its rich user interface which makes it accessible and easy to use, at all levels of an organisation, whether sales, administration, operations or management.

For example, some staff members may use BI on an adhoc basis and can operate with little or no training. For a casual user, the experience is all about being able to action the required task immediately, like checking their departmental profit against budget status, or simply reviewing their annual leave balance online.

Power users, on the other hand, are likely to use the system daily. They are focused on how to get the most out of the solution by streamlining and automating tasks, and analysing and interpreting data. A project manager may be interested in checking project status, or projects running over time or budget, and may also need to drill down to see the detailed tasks that make up these totals for more in-depth analysis.

Management users may need to have a bird's-eye view across the organisation and BI enables you to see both snapshot and detailed information. It enables managers to access information for decision-making in a format that allows for rapid analysis across multiple systems.


TechnologyOne's BI solution proactively pushes information across your organisation for greater effectiveness. Even staff who can't log onto the system due to time pressures or their remote location, can receive important and timely information for action via a number of methods, including email and SMS.



VALUE TO YOUR ORGANISATION

TechnologyOne design, implement, and support our solutions and we do not use third party consultants. Many other IT vendors provide overly technical BI solutions, utilise third party implementers and take a non-iterative approach to implementation, which has resulted in a reputation of over-budget and over-time implementations for BI.

In contrast, our BI suite has been built from the ground up and is implemented by our own experienced consultants. Importantly, it provides real solutions to operational users with a focus on extreme ease of use for both information creators and consumers. We take an iterative approach to implementing BI which allows your organisation to visually hone your requirements to a point where you have condensed your KPIs to the exact business drivers and key information required by every user. This translates to rapid results and ensures you maximise ROI on BI investments.



From enquiries to reports, TechnologyOne BI empowers everyone in your organisation to easily access relevant data and to action thoughtful decision-making.

THE BENEFITS

Fast implementation

Because of the extreme ease of use, a focus on the business user, integration with TechnologyOne solutions, and the ability to work with third party products, implementation is vastly simplified. This equals a quicker and more cost effective implementation, which means minimal disruption to business with immediate value realised.

Extreme ease of use

TechnologyOne applies a unique 'workplace' to all of its solutions; providing one user log-on, with one interface, in one location. This makes the solution easy to use, and focused on an individual's needs, irrespective of the products they are using.

User specific and available on the desktop

User dashboards are tailored to an individual's role in the organisation ensuring access to meaningful information determined by job specific KPIs. This means BI is applicable across the entire organisation, not just for management. Importantly, functional dashboards and analysis enquiries can be produced within hours ensuring organisational buy-in, and importantly, interest and enthusiasm from end users.

Drives company-wide performance

Users can drill down directly from their dashboard to progress from information to immediate action. We call this 'BI with action'.

Real-time, sophisticated reporting

With a centralised system, the sophisticated reporting capabilities enable concise, real-time information. As an example, you can use BI to measure and monitor your organisation's carbon emissions using real-time information sourced from your Financials system.

Make strategic decisions in real-time, on the fly

With full integration and drill down functionality, organisations can easily monitor critical business and operational metrics, and take the right action, at the right time, with immediate results.

Integration

TechnologyOne's Business ETL allows users to combine information from both TechnologyOne and external systems for reporting purposes. It provides an integration mechanism with the ability to directly update any of TechnologyOne's products from the same external systems from which you are reporting. This means you no longer need to worry about scripts and files provided by third party vendors every time you upgrade your system.

Maximum return on investment (ROI)

Rapid implementation results in much lower implementation costs, while extreme ease of use and a solution that is utilised by everyone in your organisation, translates to a high return on your TechnologyOne BI investment.



THE SOLUTION

Take advantage of deep functionality.

BI Analysis

1. BI Enquiries: users can personalise their own suite of enquiries. These can include standard enquiries and cross tab enquiries – a true multi-dimensional environment summarising data that allows drill-down into both rows and columns.
2. BI Reports: users can create, save and catalogue reports specific to their requirements.
3. BI Enquiry Designer: administrators have the option to pre-define enquiries that can be deployed as a tab in users' workplaces, ready and available when they're required.

BI Dashboard

Brings together all the information users need into one visually appealing and highly functional workplace. Each user can individually select visual tools such as gauges, dials or grids to personalise the experience.

XLOne Reporting

This reporting solution utilises the power of TechnologyOne's Business Intelligence capabilities and is presented to the user with an Excel interface.

Business ETL

TechnologyOne's Business ETL is a sophisticated toolset for organising, manipulating and collating data. The module name is derived from the standard "Extract, Transform, Load" process of data warehousing, but TechnologyOne's Business ETL has significantly wider application. Business ETL provides the mechanism for bringing data together from disparate sources. It organises and calculates data to create simple, easy to access information for reporting and exporting or use in other processes. It integrates that information into other TechnologyOne, or third party solutions such as Financials or HR and Payroll. Although ETL is typically seen as a highly technical tool, our solution is designed for the business user.

About TechnologyOne

TechnologyOne (ASX:TNE) is a leading enterprise software solutions provider. For more than 20 years we have been providing deeply integrated software solutions for business, government, financial services, health and community, education and utilities organisations. Tens of thousands of people each day use our world class solutions, which we develop, implement and support.

Our organisation wide solution suite, integrated solutions, and custom designed solutions provide world-class services that are based on leading edge technology and are backed up by a substantial R&D program, providing our customers with a long-term, secure and valuable partnership. TechnologyOne employs more than 700 people and has a presence in seven countries.



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One vision. One vendor. One experience.

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